FOR AGENTS AND BROKERS





Summaries and contact information for programs available through Safehold and U.S. Risk

WORKING TOGETHER TO EXPAND YOUR OFFERINGS



#### SAFEHOLD PROGRAMS NOW AVAILABLE TO U.S. RISK PRODUCERS

The specialists at **Safehold Special Risk** offer insurance and risk management solutions for businesses in a variety of industries. As a Program Manager, we can work with you to offer your customers specialized knowledge and experience and bring value to your new and existing relationships. Attractive commissions apply. Contact us today to learn more.

**NOTE:** Availability for the following programs varies based on risk location, state, CAT capacity and premium commitments.

#### **■** BUILDER'S RISK

Commercial and residential new construction and renovation Builder's Risk property coverage for all construction types.

#### Sandy McMillan

(470) 868-6914 | sandy.mcmillan@safehold.com

#### Michelle Picklesimer

(470) 868-6980 | michelle.picklesimer@safehold.com

Send submissions to buildersrisk@safehold.com.

#### **■ COMMERCIAL AGRICULTURE**

An ISO-based program for agents specializing in Commercial Agriculture processing.

#### Will McCurdy

(208) 813-1086 | william.mccurdy@safehold.com

#### **Leslie Tavares**

(208) 813-1085 | leslie.tavares@safehold.com

► Send submissions to <u>commercialag@safehold.com</u>.

#### **■ DEALER INVENTORY**

Offers dealers access to comprehensive, convenient, and costeffective insurance for their inventory.

#### **Leslie Whitehead**

(973) 315-0715 | leslie.whitehead@safehold.com

Send submissions to inventoryins@safehold.com.

#### **■ DENTIST PROFESSIONAL PLUS**

Safehold's Dentist Professional Plus Program offers a suite of coverage options for protection against property and business income losses, general liability claims and workers' compensation obligations.

#### **Aric Longo**

(973) 315-0708 | aric.longo@safehold.com

#### **Angela Reed**

(302) 397-0356 | angela.reed@safehold.com

► Send submissions to <u>dentalpl@safehold.com</u>.

#### ■ EXCESS FLOOD AND PRIVATE FLOOD

Excess Flood coverage is available over the NFIP with limits up to \$25,000,000.

#### **Cody Barnes**

(470) 868-6944 | cody.barnes@safehold.com

#### LaSeante' Thurman

(469) 983-7226 | laseante.thurman@safehold.com

► Send submissions to <u>flood@safehold.com</u>.

#### **■ FLOOD-PRIMARY/NFIP**

Flood insurance through the National Flood Insurance Program (NFIP) provides coverage for buildings and certain contents.

#### **Cody Barnes**

(470) 868-6944 | cody.barnes@safehold.com

#### LaSeante' Thurman

(469) 983-7226 | laseante.thurman@safehold.com

► Send submissions to <u>safeholdcs@torrentcorp.com</u>.

### ■ MANUFACTURING AND MACHINING — METALS AND PLASTICS

Customized coverage and endorsements to meet the needs of contract manufacturers in the precision tool and manufacturing industry. A package solution includes property, equipment breakdown, inland marine, crime, general liability, auto, umbrella, and workers' compensation.

#### **Donna Decareau**

(603) 570-5202 | donna.decareau@safehold.com

► Send submissions to <u>metalworkers@safehold.com</u>.

#### MOTORSPORTS

Insurance products and risk management solutions for businesses related to all facets of motorsports, including sanctioning organizations, race teams, oval and drag tracks, go-kart facilities, professional driving schools, owners and sponsors, car clubs, and associations.

#### **Cheryn Schreiber**

(281) 667-0701 | cheryn.schreiber@safehold.com

#### **Holly Shopoff**

(704) 967-8380 | holly.shopoff@wsibinsurance.com

► Send submissions to <u>motorsports@safehold.com</u>.



### ■ NATURAL DISASTER PROTECTION — EQ/LANDSLIDE

Disaster coverage; primary flood, earthquake, and landslide for residential and commercial structures.

#### **Cody Barnes**

(470) 868-6944 | cody.barnes@safehold.com

LaSeante' Thurman

(469) 983-7226 | laseante.thurman@safehold.com

► Send submissions to <a href="mailto:ndp@safehold.com">ndp@safehold.com</a>.

#### **■ OCEAN MARINE - HARBOR RISK**

Whether you are looking for recreational or commercial marine insurance, we can help you put together a comprehensive, cost-effective program to safeguard assets and protect against potential risks.

#### **Phil Begeman**

(616) 288-4121 | phil.begeman@harborrisk.com

#### Danyelle Hoffman

(616) 288-4125 | danyelle.hoffman@harborrisk.com

#### **Justin Lalonde**

(616) 288-4124 | justin.lalonde@harborrisk.com

► Send submissions to <a href="mailto:submit@harborrisk.com">submit@harborrisk.com</a>.

#### **■ SELF-STORAGE**

Commercial insurance program for self-storage owners and operators.

#### **Nathan Carey**

(470) 868-6925 | nathan.carey@safehold.com

**Steve Pefinis** 

(470) 868-6940 | steven.pefinis@safehold.com

**Nicole Waldrop** 

(470) 868-6939 | nicole.waldrop@safehold.com

#### SKI RESORTS AND RECREATION

Our specialties include property and casualty products, employee benefits, and risk management solutions specific to the ski industry.

#### **Rob Andrews**

(360) 787-9887 | robert.andrews@safehold.com

**Bill Curtis** 

(720) 543-8066 | william.curtis@safehold.com

**Ryan Patrick** 

(603) 570-5218 | ryan.patrick@safehold.com

#### ■ SMALL BUSINESS — BOP AND PACKAGE

We have curated a selection of quality insurance carriers that specialize in transactional business, micro and small business clients. Exception service for hundreds of class codes.

#### Laura Connolly

(973) 315-0422 | laura.connolly@safehold.com

#### **■ SPORTS AND ENTERTAINMENT**

A custom insurance program catered to the unique exposures of the Sports and Entertainment industry. With over 30 years of experience in this specific industry, we have deep resources that can assist you.

#### **Corey Cash**

(603) 570-5215 | corey.cash@safehold.com

#### Gina Holgate

(603) 570-5234 | gina.holgate@safehold.com

#### ■ VETERINARY AND ANIMAL SERVICES

A proprietary Property & Casualty and Professional Liability insurance program designed to address the unique exposures of the Veterinary and Animal Services industry.

#### **Fd Branam**

(916) 767-0402 | edward.branam@safehold.com

#### **Dinamarie Serrano**

(470) 377-8724 | dinamarie.serrano@safehold.com

► Send submissions to <u>vetprogram@safehold.com</u>.

#### **■ WIND DEDUCTIBLE BUY BACK**

Coverage for both commercial property and property in the course of construction.

#### **Daniel Malhotra**

(214) 597-3576 | daniel.malhotra@usrisk.com

#### **Bill Rinker**

(972) 849-6315 | bill.rinker@usrisk.com

### ■ WORKERS' COMPENSATION – AGENCY RESOURCES

Coverage for all classes of business; small, middle market, and large lines.

#### **Matthew Garvie**

(973) 315-0707 | matthew.garvie@agencyresources.com

#### Maryellen Mazzo

(973) 315-0716 | maryellen.mazzo@agencyresources.com

#### **Jeffrey Vanderhook**

(973) 315-0530 | jeffrey.vanderhook@agencyresources.com

► Send submissions to workerscomp@safehold.com.



#### U.S. RISK PROGRAMS NOW AVAILABLE TO SAFEHOLD PRODUCERS

Safehold is now associated with U.S. Risk, a privately-owned specialty lines underwriting manager and wholesale broker headquartered in Dallas, Texas. Through its 16 domestic and international branches and network of over 6,000 retail producers, U.S. Risk offers a broad spectrum of specialty insurance products and services through three main divisions: U.S. Risk Underwriters, U.S. Risk Brokers, and U.S. Risk Solutions.

#### COMMUNITY ASSOCIATIONS

The Tailored Community Association Plan (TCAP) offers agents a portfolio of essential insurance products designed for the unique exposures faced by condominium, townhome, and single-family community associations. TCAP offers wind/hail deductible buyback coverage; enhanced liability; property insurance to full replacement cost; broad crime coverage; equipment breakdown; D&O liability; and more.

(800) 232-5830

**Jennifer Baird** 

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**Courtney Gravley** 

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**Daniel Malhotra** 

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**Bill Rinker** 

bill.rinker@usrisk.com

#### **■ ELECTRONIC SECURITY**

Security America is a General, Professional, Umbrella and Cyber Liability program specializing in the Electronic Security and Life Safety Industry. Ideal risks consist of companies that install burglar and fire alarms, camera installs, central monitoring stations, home automation, and other low voltage work.

**Rhett Butler** 

(737) 236-5181 | rhett.butler@usrisk.com

#### **■ ENERGY AND ENVIRONMENTAL**

U.S. Risk Energy & Environmental provides insurance coverage for land-based oil and gas exploration, production and servicing firms, in addition to environmental liability coverage for broad industry verticals on a national basis. Experienced underwriters provide agents with superior service and the ability to offer insureds comprehensive, competitive coverage. The program is written on a surplus-lines basis for greater flexibility in forms, coverage, and rates.

**Cason Burdett** 

(817) 984-2302 | cason.burdett@usrisk.com

#### ■ ENTERTAINMENT, SPORTS, AND EVENTS

Take1 provides all-lines coverage for film/TV production companies, A/V equipment rental firms, and specialty event providers, including auto, crime, inland marine, general liability, entertainment industry E&O, property, umbrella, contract guarantee, workers' compensation, cancellation and non-appearance. Take1 also offers Combined Crisis Cover for malicious acts, active assailants, and terrorism.

**Scott Carroll** 

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Pam Hubbard

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**Ethan MacIntosh** 

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**Charlene Perry** 

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Cheryl Wladyka

(949) (916) 5203 | cheryl.wladyka@take1insurance.com

#### **■ FINANCIAL INSTITUTIONS**

U.S. Risk Financial offers the business lines to address E&O exposures involving wrongful foreclosures, unfair loan terms, and discrimination; cyber exposures from data loss, data theft, phishing, and cloud services; D&O exposures stemming from shareholder actions, derivative claims, regulatory noncompliance, inaccurate or inadequate disclosure of financials; and property exposures related to forced lender placed coverages.

**Beth Boisseau-Coots** 

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**Aaron Cardwell** 

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Gina Grissom

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**Misty Kemp** 

(469) 983-7164 | misty.kemp@usrisk.com

Jim Lloyd

(469) 983-7147 | jim.lloyd@usrisk.com



#### **■ HEALTHCARE PROFESSIONALS**

The Healthcare Pros team of insurance professionals provide underwriting, brokerage, claims handling and risk-management services to clients in the medical, long-term care and social services industry. Coverages available include general liability, professional liability, property, workers' compensation, hired and non-owned auto, management liability, EPL, and fiduciary liability.

Sheila Boatman

(281) 243-5746 | sheila.boatman@usrisk.com

**Kelly Edwards** 

(469) 983-7152 | kelly.edwards@usrisk.com

**Christina Salcido** 

(281) 243-5714 | christina.salcido@usrisk.com

#### ■ INSURANCE AGENTS AND ADJUSTERS

The U.S. Risk Pros Insurance Agents Professional Liability program is available to agencies of all sizes on an admitted and non-admitted basis, for agents who write standard classes of business as well as higher-hazard classes of business such as crop, aviation, long-haul trucking, and more. Coverage features available include occurrence-based general liability, B+ insolvency, full worldwide coverage, defense outside the limit, first-dollar defense deductible, and employment practices liability sublimit. The national Insurance Adjusters program provides coverage for all types of adjusters.

**Amanda Fenn** 

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Angela Schroder

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Jan Vaughn

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#### ■ PARKING AND VALET SERVICES

ArmorPark is a tailored insurance program for garage and valet parking companies of all sizes, whether operated nationwide or in just one territory. Available coverage includes general liability and garage keepers liability on a specialized form, excess/umbrella liability, and crime/employee dishonesty.

Sera Chalayan-Cessna

(657) 261-2362 | sera.chalayan@usrisk.com

**Connie Fox** 

(657) 261-2358 | connie.fox@usrisk.com

Send submissions to <u>armorpark.submissions@usrisk.com</u>.

#### PROFESSIONAL LIABILITY

U.S. Risk Pros offers coverage for Lawyers Professional Liability and Employment Practices Liability, as well as Miscellaneous E&O on over 1,000 classes of business, most of which include an occurrence-based general liability coverage option. Experienced underwriters provide fast and effective service.

Mark Bagdoian

(469) 983-7201 | mark.bagdoian@usrisk.com

**Rhett Butler** 

(737) 236-5181 | rhett.butler@usrisk.com

#### STAFFING AND PEO

StaffPak offers best-in-class coverage and risk-management options for staffing agencies and PEOs nationwide. Coverages include general liability, professional liability, medical professional liability, employment practices liability, cyber/privacy/internet liability, auto, employee benefits liability, fiduciary liability, crime, directors and officers liability, property, and staffing agency workers' compensation.

**Gus Kontogianis** 

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Sage Maroney

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**Peter Stanislaw** 

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#### ■ TRANSPORTATION

Strategic Insurance Underwriters (SIU), U.S. Risk's Transportation division, provides competitive insurance products and superior service to meet the needs of American truckers. SIU offers several programs through top-rated insurers available to fit the risk profile of a wide range of for-hire trucking firms. Programs are available in Alabama, Florida, Georgia, Illinois, Indiana, Iowa, Kentucky, Missouri, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Virginia, West Virginia, and Wisconsin.

**Neal Daunt** 

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